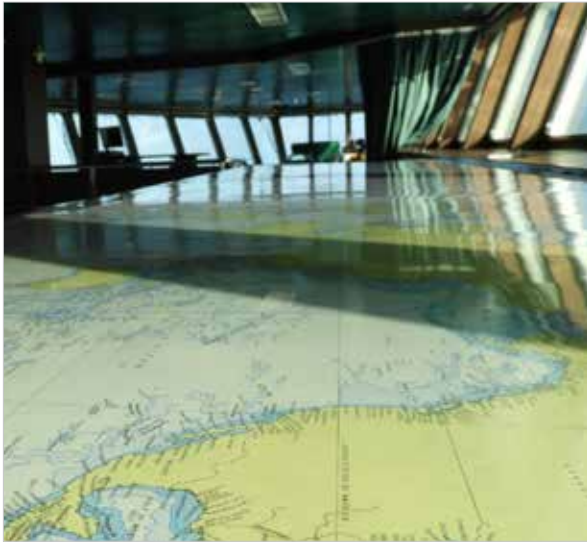


# SHIP MANAGEMENT HIGHEST QUALITY SERVICES

Vessel value perseverance

## CONTACT

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## TAKING SHIP MANAGEMENT TO THE NEXT LEVEL

**Our efficient and uniform way of working ensures effectiveness and significantly reduces the risk of undesired events. We are working with agile and lean processes, ultimately aiming to deliver the highest quality at the lowest total cost for our customers.**

Carrying valuable cargo across the world for decades already, have given us the insights when to expect both opportunities and struggles. Our fine-tuned organisation, with offices in Stockholm and Singapore, work closely with our customers to deliver superior quality long-term Ship Management to an array of customers. ▶

### HIGHLIGHTS

**12 DAYS**

12-16 days is the time in which we normally perform a docking

**-16 %**

16% reduction of fleet wide DRC since 2015

**+/-3 %**

+/-3% total budget deviation over time (calculated on five years)



Photo: Olof Holm...

## SERVICES IN SHORT

### TECHNICAL MANAGEMENT

- In close contact with customer, vessel and our Performance Management team
- Monitors, manages and evaluates complete vessel operations

### PROCUREMENT

- Worldwide network of logistics partners
- Favourable fleet agreements with major worldwide suppliers
- Lean administration from requirement to delivery

### CREW MANAGEMENT

- Collaboration with agencies in the Philippines and Myanmar
- Training and development of seafarers
- Travel, insurance, certificates and payroll administration

### INSURANCE & LEGAL

- Full-service insurance provider
- Registered insurance brokers
- Claims handling and validation of documentation

### IT SYSTEMS & SUPPORT

- Provides and manages the entire IT infrastructure onboard vessels
- Remote and centralised administration serves all vessels



# Cutting costs on the bottom line

*Our Ship Management model has proven to result in outstanding availability and significantly reduced costs for our customers.*

► Moreover, our efforts contribute to preserve the value of the vessel throughout its lifetime, letting it operate safely at sea for longer periods, avoiding costly off-hire time for dockings and postponing its ultimate retirement.

## Performance Management and Technical Management in close collaboration

For over a decade already, we have developed our insights driven decision support tools to feed into our daily operations. We collect detailed information from operations in real time that makes a positive impact on the bottom line. Each vessel is carefully monitored and with the insights from the analysed data, we carefully plan and carry out condition-based maintenance, in accordance to each vessel's specific needs. Our focus is time and cost efficiency, keeping off-hire time as well as overall costs down to a bare minimum.

## Insurance & Legal

Our Insurance & Legal department and its registered insurance brokers handle all insurance broking, both marine and non-marine, contributing to major savings.



### CONTACT ME

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## Crew Management

Cost-effective crewing has a big impact on the quality of daily operations as well as on the bottom line. To make crewing cost efficient and yet maintain the high quality service we are known for, we make sure that there's always enough crew members in our pool to cover for every vessel's and operation's needs, without having to pay for people being standby. We carefully optimize manning with the best crew for each vessel and the most efficient mix of skills and nationalities. For example: on some RoRo vessels we have a crew of eighteen and on some we see twentytwo as a better choice. Our teams assure that every crew member holds all necessary certificates and has undertaken and passed all trainings according to international rules and regulations, at a minimum.

## Marine IT

We offer cost efficient solutions to provide and manage the entire IT infrastructure onboard via remote administration, requiring a minimum of working time on site. We use state of the art IT systems and platforms. The IT Management team serves, not only our Ship Management customers, but also other shipping lines demanding top of the line and highly secure IT systems.

## Procurement Management

Favourable fleet agreements with several major global suppliers enables us to deliver total lowest cost for all our customers. We handle all procurement activities from requisition to follow up upon delivery.